



宏泰電工股份有限公司

HONG TAI ELECTRIC INDUSTRIAL CO., LTD

2026 1st INVESTORS' CONFERENCE

Speaker : Pan, Shao-Ping/ Chief Operating Officer

Date: 2026.5.22

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AGENDA

01



Company's major events of 2026 H1

02



Financial Performance for the First Quarters of 2026

03



Operation Status

04



Future Outlook

1. Company's Major Events of 2026 H1



- The Guanyin Plant renovation is in progress.
- Trial production of Extra-Heat Resistant Thermal-Resistant Aluminum Conductor Steel Reinforced (TACSR) is currently in progress.
- Completed the 2025 Group Greenhouse Gas inventory and verification.
- Promoting the ISO 45001 Occupational Health and Safety Management System certification.



2. Financial Performance for the First Quarters of 2026



Condensed Consolidated Income Statement for the First Quarters of 2026 and the Previous Three Years

Unit: NT\$ '000, except for EPS

	2026Q1		2025		2024		2023	
Net Sales	1,919,326	100.0%	7,550,460	100.0%	6,583,904	100.0%	6,195,025	100.0%
COGS	1,585,431	82.6%	6,426,227	85.1%	5,541,050	84.2%	5,323,372	85.9%
Gross Profit	333,895	17.4%	1,124,233	14.9%	1,042,854	15.8%	871,653	14.1%
Operating Expenses	60,411	3.1%	244,483	3.2%	242,691	3.7%	265,580	4.3%
Operating Income	273,484	14.2%	879,750	11.7%	800,163	12.2%	606,073	9.8%
Non-Operating Income & Expenses	45,600	2.5%	174,385	2.4%	144,740	2.3%	150,515	2.5%
Income Before Tax	319,084	16.6%	1,054,135	14.0%	944,903	14.4%	756,588	12.2%
Income After Tax	260,733	13.6%	874,200	11.6%	753,227	11.4%	628,751	10.1%
EPS	0.82		2.77		2.38		1.99	

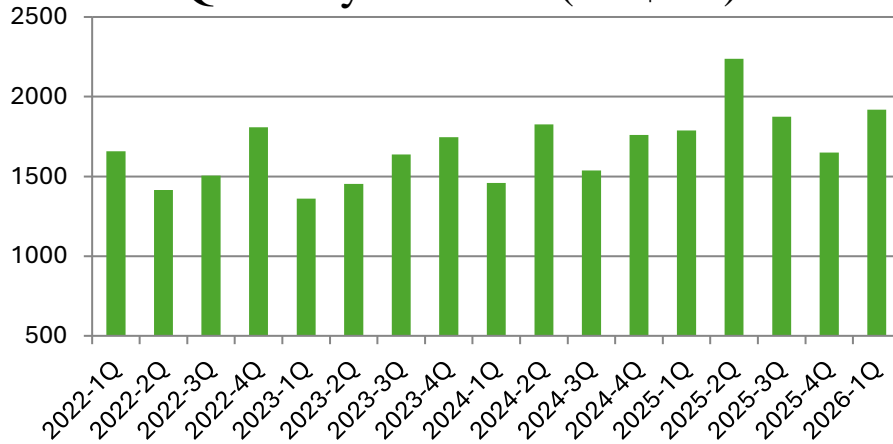


2. Financial Performance for the First Quarters of 2026

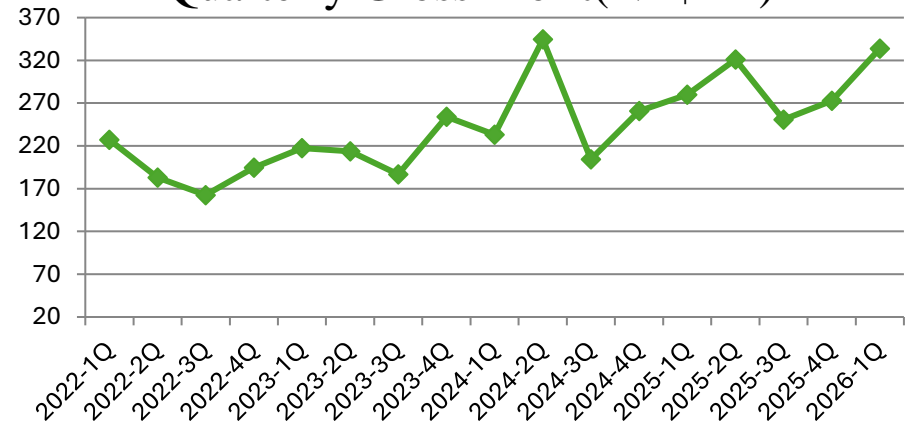


2023Q1 ~ 2026Q1 comparison of important operating indicators

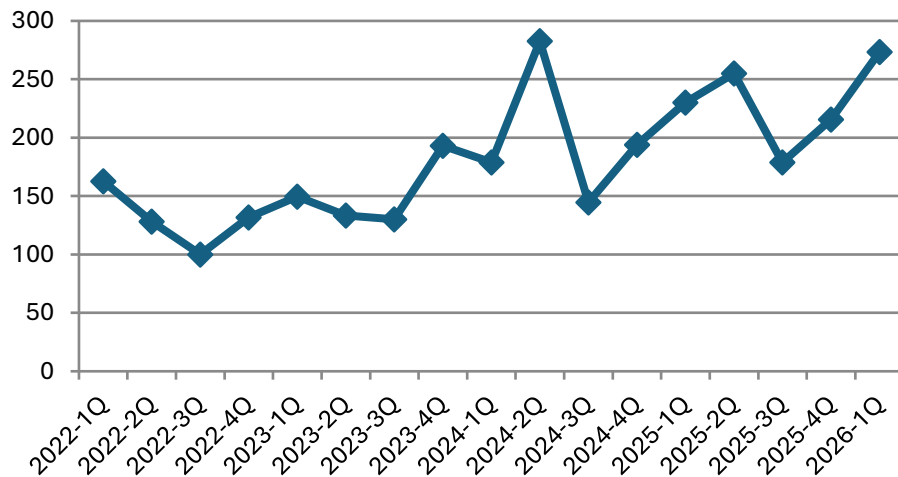
Quarterly Net Sales(NT\$m)



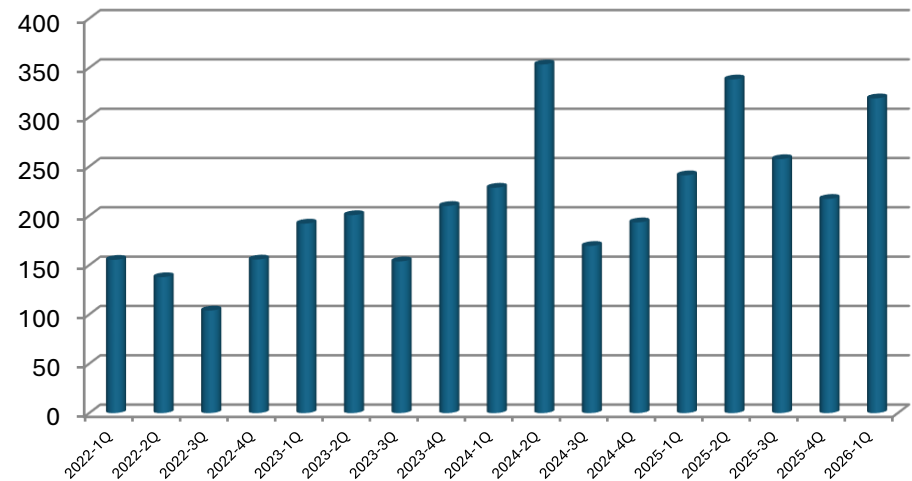
Quarterly Gross Profit(NT\$m)



Quarterly Operating Income(NT\$m)



Quarterly Income Before Tax(NT\$m)



2. Financial Performance for the First Quarters of 2026



Balance Sheet(consolidated)

	Accounts	2026/3/31		2025/12/31		2024/12/31		2023/12/31	
		NT(\$mn)	%	NT(\$mn)	%	NT(\$mn)	%	NT(\$mn)	%
Current Assets	1.Cash and cash equivalents	926.8	9%	1450.3	15%	781.1	9%	1,929.1	23%
	2.Financial assets-current	438.3	4%	386.1	4%	335.7	4%	318.3	4%
	3.Accounts receivables and notes	930.4	9%	572.1	6%	1313.6	15%	1,103.4	13%
	4.Inventories	2,949.0	30%	2,740.3	28%	2,378.8	27%	1,733.9	20%
	5.Other Current Assets	145.9	1%	122.7	1%	124	0%	78.7	0%
	Total current assets	5,390.4	53%	5,271.5	54%	4,933.2	57%	5,163.4	61%
Non-Current Assets	1.Financial assets-non-current	2741.8	28%	2614.5	27%	1,928.3	22%	1,557.4	18%
	2.investment for using equity method	159.2	2%	151.7	2%	157.6	2%	133.0	2%
	3.Property, plant and equipment	1,363.8	14%	1,374.0	14%	1,311.1	15%	1,295.1	15%
	4.Investment property	94.7	1%	94.9	1%	111.2	2%	113.8	2%
	5.Other non-current assets	165.7	2%	178.1	2%	221.4	3%	233.5	3%
	Total non-current assets	4,525.2	47%	4,413.2	46%	3,729.6	43%	3,332.8	39%
Total Assets		9,915.6	100%	9,684.7	100%	8,662.8	100%	8,496.2	100%
Liabilities	1.Current Liabilities	1,615.8	16%	1,036.2	10%	902.8	11%	791.4	10%
	2.Non-current liabilities	163.5	2%	165.5	2%	159.9	2%	151.8	2%
	Total Liabilities	1,779.3	18%	1,201.7	12%	1,062.7	12%	943.2	11%
Stockholders' Equity	1.Capital stock	3,160.8	32%	3,160.8	33%	3,160.8	36%	3,160.8	37%
	2.Capital surplus	200.1	2%	200.1	2%	191.7	3%	191.7	3%
	3.Retained earnings	4,237.6	43%	4,707.9	49%	4,349.1	50%	4,159.8	49%
	4.Other Stockholder Equity	536.5	5%	412.9	4%	(103.9)	-1%	38.3	0%
	5.Non-controlling Interests	1.3	0%	1.3	0%	2.4	0%	2.4	0%
	Total Equity	8,136.3	82%	8,483.0	88%	7,600.1	88%	7,553.0	89%
Total liabilities and stockholders' equity		9,915.6	100%	9,684.7	100%	8,662.8	100%	8,496.2	100%

2. Financial Performance for the First Quarters of 2026



Financial Ratios (Consolidated)

Financial Ratios	Unit	2026Q1	2025	2024	2023
Debt to Asset Ratio	%	17.94	12.41	12.27	11.10
Current Ratio	%	333.61	508.73	546.41	652.47
Quick Ratio	%	142.53	235.13	269.85	423.68
Interest Coverage Ratio	times	1124.54	513.96	544.99	550.05
Accounts receivable turnover	times/yr	10.22	8.01	5.45	6.22
Average collection days	days	35.71	45.56	66.97	58.68
Inventory turnover	times/yr	2.23	2.51	2.69	2.97
Average inventory turnover days	days	163.67	145.41	135.68	122.89
Return on Assets(yr)	%	10.65	9.55	8.80	7.54
Return on Equity(yr)	%	12.55	10.87	9.94	8.58
Gross profit margin	%	17.40	14.89	15.84	14.07
Operating profit margin	%	14.25	11.65	12.15	9.78
Net income margin	%	13.58	11.58	11.44	10.15
Earnings per share	NT\$	0.82	2.77	2.38	1.99



Competitive advantages of Power Cable Division



- We offer a complete product line, ranging from 600V to 161kV cables.
- A key supplier of private heavy power engineering and UHV (Ultra-High Voltage) cables. (with a total manufactured length of approximately 2.7 million meters of EHV cables)
- Our wires deliver the best performance in thermal, hydraulic, and wind power applications.
- We provide comprehensive technical planning and services, including material and installation, demonstrating expertise in total solution projects.
- We are establishing an operational base in southern Taiwan to enhance our service network coverage.
- Continuously advancing research and development innovation.

Power plant projects, Public engineering projects & Projects of private enterprises



Power plant projects

Dacheng offshore wind power demonstration wind plant, Talin Power Plant , Datan Power Plant, Linkou Power Plant, Taichung Thermal Power Plant, etc.

Public engineering projects

Taipei MRT, Taiwan Taoyuan International Airport, Civil Aeronautics Administration, Ministry of Transportation and Communications, Taichung MRT,et.

Projects of private enterprises

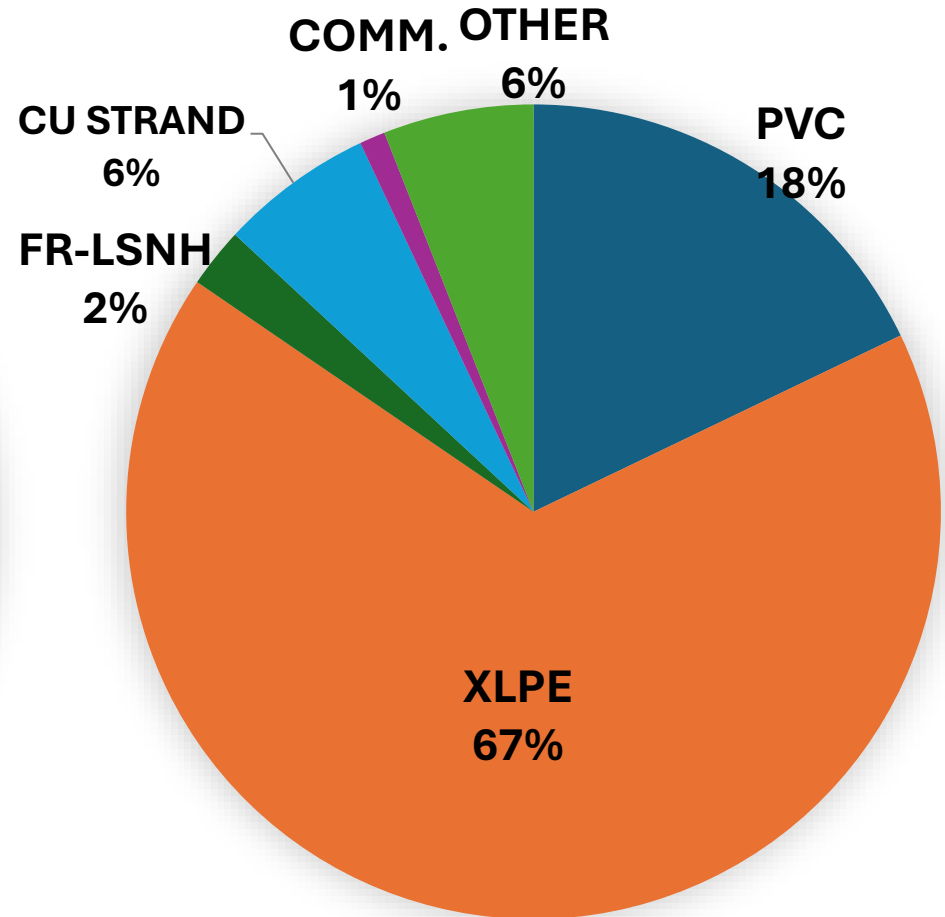
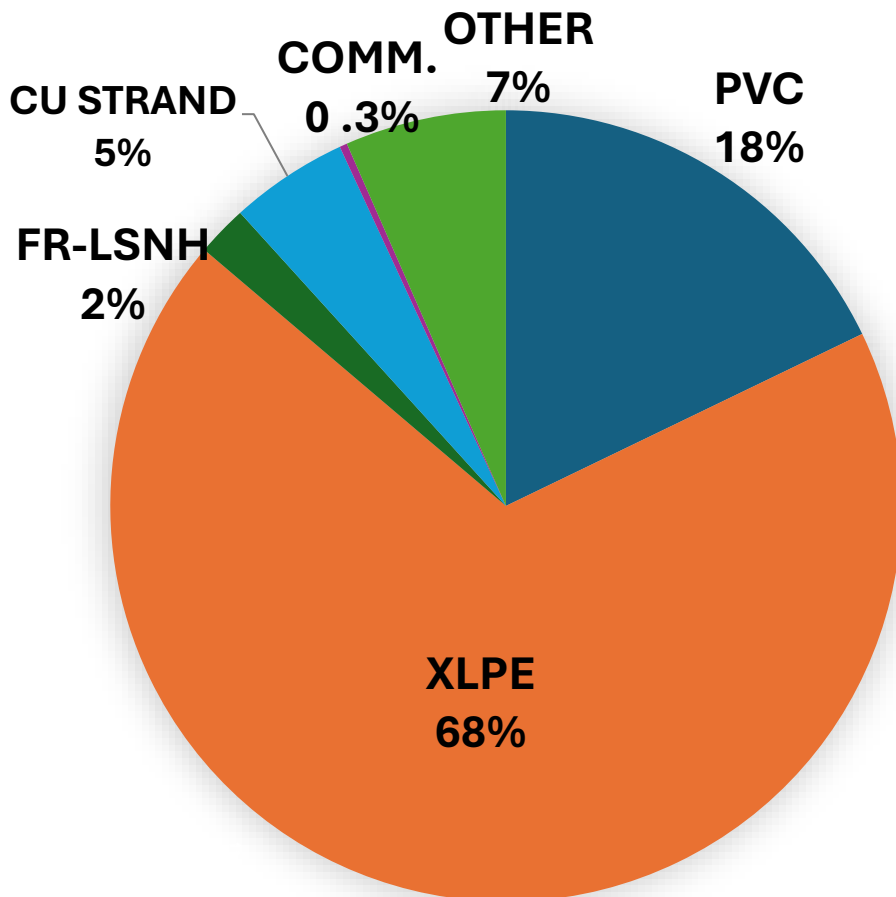
Uni-President Logistics Center, Large Silicon Valley Plant, Taiwan Data Center, TSMC, Innolux, AUO, Technology factory in Japan, etc.



Product Portfolio

2025

2026 Q1



4. Future Outlook



- **Power Cable Division:**

In 2026, the public construction budget is expected to increase, mainly due to the government's promotion of energy transition, green energy policies, and the resilient power grid program, which aims to prioritize the completion of key regional and livelihood projects by 2028. Taiwan Power Company's energy development plan will outline updated energy initiatives, creating an estimated NT\$788.9 billion business opportunity between 2025 and 2035.

In the private sector, demand from AI data centers and technology manufacturers continues to rise. However, the industry also faces challenges from labor shortages in construction, reduced demand, and the impact of green building standards and carbon fee policies. While the domestic wire and cable market is expected to maintain certain demand in 2026.

We plan to repurpose the facility previously allocated to the discontinued CCL business to accommodate this expansion, while continuing to develop new technologies, enhance overall production efficiency, and participate in exhibitions to expand its customer base

- **Development Division:**

We are actively scouting industrial plots in Guanyin to meet power Cable Division needs. For our investment real estate portfolio, we are evaluating market potential and ROI to implement a phased roadmap (short to long-term) for asset liquidation and value-added development

4. Future Outlook



- **Investment Division:**

As market levels remain elevated, we are adopting a balanced strategy of stability and agility, targeting high-growth industries with strong long-term momentum.

Our H2 2026 outlook remains vigilant toward macro risks—including Fed policy, stagflation, and geopolitical tensions—ensuring that capital preservation and growth remain in equilibrium.

- **Sum up:**

The 2026 wire and cable market holds significant potential yet remains fraught with variables and challenges. We maintain a cautious and steady investment stance. Given that geopolitics and warfare profoundly impact investment climates, supply chains, and logistics, we are committed to rigorous tracking to insulate our operations from these disruption



Q & A

Thank You

